



Equipment Solutions

Services and Supplies

Free Savings Assessment

Request a Quote

**We help you save money, increase productivity, and streamline your office's workflow.**

### Better value.

Finally, your office can have the most cost-effective and efficient printing and copying arrangement possible. All thanks to the fact that we source new and like-new machines from across the country – dealer overstock, demo models, and gently used machines with less than one month's use – and sell them for 50-85% off list price.

### Total service.

We're here for you: from the moment you realize what you could save, until the day you replace your machines. Through service calls and savings assessments, we are driven to earn your business again and again. Your satisfaction is essential to our success.

### Greater productivity.

We will personally provide staff training to ensure that your office gets full use out of your machines, and we will only sell you the copy/print features that you need. Bottom line: If it doesn't make sense, we won't recommend it.

## Equipment Solutions

From leasing to buying to renting, Beyer Imaging offers high quality office equipment print systems, including multifunction printer/scanner/copiers, standard and wide-format printers, black/white and color copiers, and document scanners from the most reliable names in the industry. Our equipment is backed by our Best Performance Guarantee for complete satisfaction.

## Services and Supplies

With Beyer Imaging, you will receive the highest level of service in the industry. Our all-inclusive equipment maintenance plans include repairs, parts, drums, travel, boards, ink cartridges, and toner for the term of contract, reducing work delays and helping you manage expense more effectively. Our service response time averages four hours from the time a call is placed.

**We support, we provide, we trust...**





## About Us

**With over 10 years in the industry, we believe you deserve something better.**

That means:

### Only what you need.

We won't sell you any more than that. Because many leases contain predatory fine print, we always give honest, transparent recommendations. That will save both of us headaches, and just make life easier in the long run.

### You have complete control.

Unlike our competitors, we don't require you to sign a long-term service contract. You can cancel your service contract at any time with a 30-day notice. We're confident that you'll stick around, once you experience our service.

### It's about honest relationships.

That's how we'll remain competitive over the long term; by earning your loyalty, not by tricking you into excess expenses. To keep your relationship, we have to treat you right. Your satisfaction is essential to our success.

[Read about the co-owners of Beyer Imaging](#)

## About Us

[Leadership](#)

[Testimonials](#)

[Careers](#)



## Customer Feedback

*I just want to express my thanks to you for coming to our PSIA office and repairing SUCCESSFULLY our Canon ImageRunner. It has been working perfectly ever since your visit. We are now in a high-run season, whereby we will be producing materials for academic tournaments. We just want to assure you that it will be your company we call for all of our copier needs, as a direct result of your excellent service on our copy machine. We may call on you next month just to give the machine a good cleaning before we finish out the school year. Thank you again for repairing our copier.*

*– Pat Walters, Executive Director,  
PSIA*





## Frequently Asked Questions

- ▶ [How can Beyer Imaging offer these prices and stay in business?](#)
- ▶ [Is there a compromise to quality and performance on your gently used machines?](#)
- ▶ [Do you back your machines?](#)
- ▶ [Can I lease your machines?](#)
- ▶ [How can I get the greatest return on investment from my printers and copiers?](#)
- ▶ [My current lease is almost up, and my current copier vendor is offering to upgrade my machines early, without a penalty fee. Isn't this a good deal?](#)
- ▶ [What's included in your maintenance plan? Do I have to pay extra for extra service and supplies?](#)
- ▶ [Can I get a maintenance contract on a machine I plan to buy?](#)
- ▶ [What brands do you offer?](#)
- ▶ [Once we get the equipment, who helps us set it up?](#)

### How can Beyer Imaging offer these prices and stay in business?

Simple: We don't have a sales quota. Unlike other dealers, we're not under pressure to sell you a machine that you don't need. That means we can focus on getting you the machine and level of service that makes the most sense for your office's workflow. Instead of pushing the most expensive machines with expensive accessories, we can offer dealer overstock, demo models and slightly used machines already configured and loaded. Because we pay less for the machines, most of our customers save 50-85% off list price.

### Is there a compromise to quality and performance on your gently used machines?

No. Otherwise, we wouldn't be in this business.

Because we source from across the nation, we can be extremely picky with our selection. We only acquire machines that have the least wear, the best features, and the most life left. We never buy a machine that has more than a month's use, according to the manufacturer's specs. Upon arrival, the machines are thoroughly tested, inspected, serviced, and cleaned, so they look and perform like new. We then sell, lease, rent and service them with warranty, saving you 50-85% off list price.

### Do you back your machines?

Absolutely. We guarantee all of our machines under the same maintenance contract, regardless of whether they're new or gently used. Read our guarantee [here](#).

### Can I lease your machines?

Yes. We offer an array of terms and options, such as lease-to-own and Fair Market Value leases. Read about it [here](#).

### How can I get the greatest return on investment from my printers and copiers?

With our DocuCents program, we offer a Free Savings Assessment to help you determine your real printing and copying needs. Read about it [here](#).

### My current lease is almost up, and my current copier vendor is offering to upgrade my machines early, without a penalty fee. Isn't this a good deal?

Not necessarily. In many cases, an early upgrade doesn't void your payment obligation on your current lease. Instead, the sum of those remaining payments is rolled into your new lease! Not a good deal.

If your lease is expiring soon, this is the perfect time to assess your actual copying and printing needs. Find out about our Free Savings Assessment [here](#).

### What's included in your maintenance plan? Do I have to pay extra for extra service and supplies?

We back every machine that we offer with the same maintenance plan. This includes:

- ▶ Toner
- ▶ Drums
- ▶ Labor
- ▶ Driving time
- ▶ Parts
- ▶ Boards

Anytime there's a problem, Beyer Imaging will come out and fix it. We want your machine to work wonderfully for the entirety of your service agreement. As long as you need follow-up guidance or assistance, we'll be here for you.

Your [copier service contract](#) also includes an extensive preventative maintenance program, so we can avert issues before they slow down your office.

### Can I get a maintenance contract on a machine I plan to buy?

Yes. We provide a maintenance contract on your equipment, whether you lease or buy. This contract is like an insurance policy; covering the parts, labor, supplies and boards to keep your machine running for as long as you own it.

### What brands do you offer?

We offer machines from [manufacturers we trust](#) including Copystar – Kyocera Technology, HP printers, Fujitsu scanners, and Canon multifunction devices.

### Once we get the equipment, who helps us set it up?

Every machine sale, rental or lease includes delivery, installation, setup and training. We'll even work with your IT manager on your office's network configuration.

[Back to top](#)

## Equipment Solutions

- [Sales and Leasing](#)
- [Multifunction Printers/Copiers](#)
- [Printers](#)
- [Large Format Printers](#)
- [Scanners](#)
- [Mobile Printing](#)
- [Energy Star](#)
- [Performance Guarantee](#)
- [FAQ](#)

## Request a Quote



## Customer Feedback

*I am providing this letter of reference for your company's service and equipment in our medical office. We are very pleased with the professionalism your representatives have displayed in supporting our Canon imageRUNNER device. Throughout the entire consultation, purchase, install, training and support process we appreciate your knowledge of the equipment and advice given on the right model for our needs. The equipment works seamlessly with our software and operating system. The price savings from our prior machine and maintenance are exceptional. We're looking forward to future support from your organization.*

– Leticia H., Executive Administrator,  
Women's Specialty



## Documents – Free Savings Assessment

### Are you spending too much on printing?

Chances are good. Too good.

#### You may have:

- ▶ Entered a lease with predatory clauses hidden in the fine print.
- ▶ Paid more for copies per month than your office could ever use.
- ▶ Acquired a fleet of desktop printers ravenously running through ink cartridges.

And what are the chances that your current provider will tell you how you can significantly minimize your payments without sacrificing performance? Slim to none.

**You could save hundreds in monthly expenses with our proprietary, confidential Free Savings Assessment we call Documents.** (In fact, if we can't find a way to save you money, we'll give you two tickets to the Cowboys.)

#### In a quick, on-site analysis, we will:

1. Assess your everyday printing and copying needs to see if you're paying too much.
2. Review your lease and maintenance contract for excess costs.
3. Interview the everyday users of the machines to verify that their real needs are met.
4. Identify excess in your billing process to minimize your expenses.
5. Determine potential extra savings on energy costs.

**Then, you'll receive a summary of our findings, and a list of cost-saving recommendations.** This birds-eye view on your entire document management 'fleet' will allow you to make more economical decisions.

**You're under no commitment to work with us.** (We're confident that you'll be impressed with how much we can save you.) Here's the best part:

### There is no charge for this service!

The results will be all you'll need to cut your copying and printing costs. Then, when you're ready to move ahead, we'll know exactly how to help you in the shortest time possible.

**Contact us today** to schedule your Free Savings Assessment.

## Services and Supplies

Equipment Maintenance and Repair  
Copier and Printer Supplies  
Equipment Networking and Setup  
Managed Print Services  
Free Savings Assessment

### Request your Assessment



*"We help organizations find the right equipment by asking the right questions. We collaborate with the customer and offer suggestions to increase productivity and decrease expenses."*

*– Darcie Beyer, Co-Owner and CEO*





## Leadership

### Darcie Beyer

Co-Owner & Chief Executive Officer



As founder, co-owner, and CEO of Beyer Imaging, Darcie Beyer strives to help her clients increase productivity, streamline workflow, and save money. Decision makers – from office managers at non-profits to CFOs at investment capital firms – trust Darcie to help them choose the most appropriate and cost-effective office document solution for their particular needs.

#### Solutions for every industry

With a decade of experience in this industry, Darcie has earned a reputation for helping her clients resolve every imaginable type of office document problem. Darcie takes pride in knowing that her team can offer leaner, more economical solutions, from sales to training to service.

#### 100% success rate

Common problems that Darcie resolves include:

- ▶ More office equipment (and associated costs) than is necessary,
- ▶ Staff never received training to make full use the current equipment, and
- ▶ Excessive hidden fees.

#### Understands Dallas' unique needs

For Darcie, it's a pleasure to have the opportunity to make a small, but important contribution to her clients' long-term prosperity. As wife, proud mother of two, and native to Dallas, she believes that nurturing long-term relationships with her clients is the best way to support success in the DFW community.

#### Contact Darcie today

If you're ready to carve the excess costs out of your office equipment budget, contact Darcie Beyer today.

Phone: [214-431-5191](tel:214-431-5191)

Email: [info@beyerimaging.com](mailto:info@beyerimaging.com)

### Sean McFaul

Co-Owner & Chief Technology Officer



Sean McFaul, co-owner of Beyer Imaging, is responsible for ensuring that your machines are up and running as much as possible, for as long as possible. As Beyer Imaging's senior-most service engineer, Sean enjoys overcoming the technical challenges of office equipment, keeping his technicians' knowledge up to date, and proving that your office's operations truly are important to Beyer Imaging.

#### Pro-active service

When a problem does arise, Sean demonstrates that high level of care by resolving the issue in as little time, and in as few trips, as possible. With almost 10 years of experience servicing Canon equipment, and the factory certifications to back it up, Sean has

tested, trusted solutions to 99% of the problems that might arise in a machine sold or leased by Beyer Imaging.

#### Friendly and approachable

While Sean's primary responsibility revolves around technical support, he deeply appreciates the importance of ensuring that you have a pleasant experience, from the first service call, to the final handshake. Because it's difficult to earn customer loyalty in this price-focused industry, Sean has been flattered repeatedly by past clients who have gone to the trouble of hunting him down for more help, sometimes years after their last engagement.

In his spare time, Sean enjoys sports, movies, and spending time with his wife and son.

#### Here to help

If your Canon office equipment isn't meeting your expectations, contact Sean McFaul for pleasant, productive service.

Phone: [214-431-5191](tel:214-431-5191)

Email: [service@beyerimaging.com](mailto:service@beyerimaging.com)

## About Us

- Leadership
- Testimonials
- Careers

## Customer Feedback

*I wanted to let you know how happy we are with the service your company provides us. We have been a very satisfied customer of Beyer Imaging for a little over a year now. You have provided us with the BEST copier service. You always respond quickly to service calls, usually within the 2 hour range of the 1-4 hour response time. If we have any questions or concerns, someone calls us back within a reasonable time. You always make sure we have plenty of supplies on hand and sometimes if we run out you bring it to us. Beyer Imaging is a great company to work with and we would highly recommend doing business with you. If we were rating you on a scale from 1-10, we would give you a 10 for sure.*

– Sue Ahlfinger,  
Ah!print Solutions

